	Pillar 3 quarterly report	
1	Name of a bank	Terabank
2	Chairman of the Supervisory Board	H.H. Sheikh Nahayan Mabarak Al Nahayan
3	CEO of a bank	Thea Lortkipanidze
4	Bank's web page	www.terabank.ge

Senior management of the bank ensures fair presentation and accuracy of the information provided within Pillar 3 disclosure report. The report is prepared in accordance with internal review and control processes coordinated with the board. The report meets the requirements of the decree N92/04 of the Governor of the National Bank of Georgia on "Disclosure requirements for commercial banks within Pillar 3" and other relevant decrees and regulations of NBG.

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Date: 12/31/2018

Table 1 Key metrics

ble 1 Key metrics					
N	12/31/2018	9/30/2018	6/30/2018	3/31/2018	12/31/2017
Regulatory capital (amounts, GEL)					
Based on Basel III framework					
1 Common Equity Tier 1 (CET1)	104,601,555	102,318,427	94,908,863	92,825,052	86,418,62
2 Tier 1	104,601,555	102,318,427	94,908,863	92,825,052	86,418,62
3 Total regulatory capital	156,412,414	145,542,152	136,088,077	132,953,521	122,109,78
Risk-weighted assets (amounts, GEL)					
4 Risk-weighted assets (RWA) (Based on Basel III framework)	872,383,343	849,999,538	794,408,612	747,728,329	727,269,059
Capital ratios as a percentage of RWA					
Based on Basel III framework					
5 Common equity Tier 1 ratio >=9.14%	11.99%	12.04%	11.95%	12.41%	11.889
6 Tier 1 ratio >=11.37%	11.99%	12.04%	11.95%	12.41%	11.889
7 Total Regulatory Capital ratio >=17.45%	17.93%	17.12%	17.13%	17.78%	16.799
Income					
8 Total Interest Income /Average Annual Assets	8.72%	8.77%	8.74%	8.67%	8.499
9 Total Interest Expense / Average Annual Assets	4.02%	4.07%	4.10%	4.06%	4.119
10 Earnings from Operations / Average Annual Assets	3.15%	3.76%	4.04%	4.25%	2.019
11 Net Interest Margin	4.70%	4.71%	4.64%	4.61%	4.389
12 Return on Average Assets (ROAA)	2.09%	2.50%	2.08%	3.08%	2.269
13 Return on Average Equity (ROAE)	14.64%	17.31%	14.49%	21.01%	15.269
Asset Quality					
14 Non Performed Loans / Total Loans	7.28%	8.36%	8.35%	8.57%	9.73%
15 LLR/Total Loans	5.40%	6.78%	6.74%	6.81%	7.26%
16 FX Loans/Total Loans	60.91%	59.25%	58.73%	58.18%	60.039
17 FX Assets/Total Assets	59.24%	57.82%	56.65%	55.06%	56.679
18 Loan Growth-YTD	17.85%	12.00%	7.44%	3.57%	21.709
Liquidity					
19 Liquid Assets/Total Assets	22.44%	22.19%	19.62%	18.48%	20.269
20 FX Liabilities/Total Liabilities	65.16%	63.71%	59.60%	60.30%	61.999
21 Current & Demand Deposits/Total Assets	43.75%	41.82%	42.67%	42.63%	44.03%
Liquidity Coverage Ratio***					
22 Total HQLA	178,068,289	174,272,852	152,659,647	150,509,789	165,420,418
23 Net cash outflow	146,477,088	143,725,543	136,318,046	140,158,472	139,229,056
24 LCR ratio (%)	121.57%	121.25%	111.99%	107.39%	118.81%

<sup>\*\*\*</sup> LCR calculated according to NBG's methodology which is more focused on local risks than Basel framework. See the table 14. LCR; Commercial banks are required to comply with the limits by coefficients calculated according to NBG's methodology. The numbers calculated within Basel framework are given for illustratory purposes.

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Table 2 Balance Sheet in Lari

Table 2	2 Balance Sheet in Lari						
			Reporting Period			ive period of the p	revious year
N	Assets	GEL	FX	Total	GEL	FX	Total
1	Cash	15,544,778	16,535,367	32,080,145	15,152,932	27,136,552	42,289,484
2	Due from NBG	14,135,281	114,435,757	128,571,038	15,379,428	76,744,416	92,123,843
3	Due from Banks	28,620	24,713,426	24,742,046	143,381	32,828,440	32,971,822
4	Dealing Securities	0	0	0	0	0	0
5	Investment Securities	55,491,623	0	55,491,623	51,915,692	0	51,915,692
6.1	Loans	272,382,614	424,363,340	696,745,954	236,282,515	354,912,554	591,195,068
6.2	Less: Loan Loss Reserves	-17,582,847	-20,016,171	-37,599,018	-17,652,885	-25,266,808	-42,919,693
6	Net Loans	254,799,766	404,347,169	659,146,935	218,629,630	329,645,746	548,275,375
7	Accrued Interest and Dividends Receivable	3,073,729	2,335,438	5,409,167	3,222,888	2,495,713	5,718,600
8	Other Real Estate Owned & Repossessed Assets	760,654	0	760,654	5,922,476	0	5,922,476
9	Equity Investments	0	0	0	0	0	0
10	Fixed Assets and Intangible Assets	39,735,120	0	39,735,120	45,304,257	0	45,304,257
11	Other Assets	3,762,404	519,754	4,282,158	3,106,142	287,002	3,393,144
12	Total assets	387,331,976	562,886,911	950,218,886	358,776,826	469,137,868	827,914,694
	Liabilities						
13	Due to Banks	6,224	219,119	225,343	9,006,804	7,930,591	16,937,396
14	Current (Accounts) Deposits	61,515,220	140,104,405	201,619,626	52,136,331	89,155,320	141,291,651
15	Demand Deposits	78,844,147	135,288,874	214,133,021	74,568,303	148,638,363	223,206,665
16	Time Deposits	81,079,804	185,812,445	266,892,249	70,654,249	144,633,850	215,288,099
17	Own Debt Securities	0	0	0	0	0	0
18	Borrowings	54,055,000	16,849,197	70,904,197	55,055,000	9,707,789	64,762,789
19	Accrued Interest and Dividends Payable	1,606,044	2,063,372	3,669,416	1,534,518	1,461,373	2,995,891
20	Other Liabilities	9,423,193	9,595,664	19,018,857	8,116,999	8,899,818	17,016,817
21	Subordinated Debentures	0	46,039,446	46,039,446	0	31,626,972	31,626,972
22	Total liabilities	286,529,632	535,972,523	822,502,155	271,072,204	442,054,076	713,126,279
	Equity Capital						
23	Common Stock	121,372,000	0	121,372,000	121,372,000	0	121,372,000
24	Preferred Stock	0	0	0	0	0	0
25	Less: Repurchased Shares	0	0	0	0	0	0
26	Share Premium	0	0	0	0	0	0
27	General Reserves	0	0	0	0	0	0
28	Retained Earnings	6,344,732	0	6,344,732	-6,583,586	0	-6,583,586
29	Asset Revaluation Reserves	0	0	0	0	0	0
30	Total Equity Capital	127,716,732	0	127,716,732	114,788,414	0	114,788,414
31	Total liabilities and Equity Capital	414,246,364	535,972,523	950,218,886	385,860,618	442,054,076	827,914,693

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Table 3 Income statement in Lari

Γable 3	Income statement						in Lari
N			Reporting Period		Respective	period of the pr	evious year
N		GEL	FX	Total	GEL	FX	Total
	Interest Income						
1	Interest Income from Bank's "Nostro" and Deposit Accounts	764,691	322,256	1,086,947	726,580	185,648	912,227
2	Interest Income from Loans	32,626,296	33,021,242	65,647,538	23,971,952	29,079,529	53,051,481
2.1	from the Interbank Loans	32,020,230	33,021,242	05,047,550	23,371,332	23,073,323	33,031,401
	from the Retail or Service Sector Loans	6 512 060	13,100,457	19,612,516	5 074 222	10,727,327	15,801,550
2.2	from the Energy Sector Loans	6,512,060			5,074,223		
2.3		-	253,772	253,772	23,682	68,632	92,314
2.4	from the Agriculture and Forestry Sector Loans	879,515	333,655	1,213,170	782,226	598,631	1,380,856
2.5	from the Construction Sector Loans	512,569	3,335,557	3,848,126	739,251	3,341,350	4,080,600
2.6	from the Mining and Mineral Processing Sector Loans	2,766	50,605	53,372	36	-	36
2.7	from the Transportation or Communications Sector Loans	4,567	994,520	999,086	2,817	16,188	19,005
2.8	from Individuals Loans	18,439,958	11,647,167	30,087,124	12,652,956	8,010,993	20,663,950
2.9	from Other Sectors Loans	6,274,861	3,305,510	9,580,371	4,696,761	6,316,408	11,013,170
3	Fees/penalties income from loans to customers	1,227,825	1,782,040	3,009,864	1,137,319	973,702	2,111,021
4	Interest and Discount Income from Securities	4,134,355	-	4,134,355	3,947,245	-	3,947,245
5	Other Interest Income	1,208,264	556,016	1,764,280	915,657	241,082	1,156,739
6	Total Interest Income	39,961,431	35,681,554	75,642,985	30,698,754	30,479,960	61,178,714
0		39,961,431	33,061,334	73,042,963	30,096,734	30,479,960	01,170,714
-	Interest Expense Interest Paid on Demand Deposits	C 005 0 · ·	2 225 225	10.241.751	C 700 CF-	4 202 25-	10.000 (0.0
7		6,905,841	3,335,930	10,241,771	6,728,658	4,203,838	10,932,496
8	Interest Paid on Time Deposits	8,109,000	7,227,911	15,336,911	5,957,557	6,577,596	12,535,153
9	Interest Paid on Banks Deposits	140,164	70,778	210,942	392,122	13,055	405,178
10	Interest Paid on Own Debt Securities	-	-	-	-	-	-
11	Interest Paid on Other Borrowings	5,646,876	3,457,875	9,104,751	2,570,881	3,161,056	5,731,936
12	Other Interest Expenses	-	-	1	-	1	-
13	Total Interest Expense	20,801,881	14,092,494	34,894,375	15,649,218	13,955,545	29,604,763
14	Net Interest Income	19,159,550	21,589,059	40,748,610	15,049,536	16,524,415	31,573,951
	Non-Interest Income						
15	Net Fee and Commission Income	3,628,769	1,254,802	4,883,572	2,952,467	793,125	3,745,592
15.1	Fee and Commission Income	5,373,550	3,975,805	9,349,355	4,619,255	3,945,286	8,564,541
15.2	Fee and Commission Expense	1,744,781	2,721,002	4,465,783	1,666,788	3,152,161	4,818,949
16	Dividend Income	1,744,701	2,721,002	4,405,705	1,000,700	3,132,101	4,010,747
17	Gain (Loss) from Dealing Securities	<u> </u>	-	-	-	-	_
	Gain (Loss) from Investment Securities	+		_			_
18	Gain (Loss) from Foreign Exchange Trading		-			-	
19		6,713,403	-	6,713,403	6,934,863	-	6,934,863
20	Gain (Loss) from Foreign Exchange Translation	783,383	-	783,383	(1,089,185)	-	(1,089,185
21	Gain (Loss) on Sales of Fixed Assets	473,664	-	473,664	2,039,932	-	2,039,932
22	Non-Interest Income from other Banking Operations	38,770	707,853	746,624	6,812	1,154,907	1,161,719
23	Other Non-Interest Income	196,827	360,447	557,274	64,390	2,923	67,313
24	Total Non-Interest Income	11,834,816	2,323,102	14,157,918	10,909,279	1,950,954	12,860,234
	Non-Interest Expenses						
25	Non-Interest Expenses from other Banking Operations	734,888	552,500	1,287,388	552,596	930,975	1,483,571
26	Bank Development, Consultation and Marketing Expenses	2,024,466	78,619	2,103,086	2,280,212	30,061	2,310,274
27	Personnel Expenses	14,157,265	-	14,157,265	13,262,743	=	13,262,743
28	Operating Costs of Fixed Assets	7,117	-	7,117	1,234	-	1,234
29	Depreciation Expense	3,096,940	_	3,096,940	4,560,402	-	4,560,402
30	Other Non-Interest Expenses	5,707,505	6,123	5,713,628	5,965,408	1,421,043	7,386,450
31	Total Non-Interest Expenses	25,728,182	637,242	26,365,424	26,622,595	2,382,079	29,004,674
32	Net Non-Interest Income	(13,893,366)	1,685,860	(12,207,506)			
32	Not Nothington Income	(15,893,366)	1,085,680,1	(12,207,506)	(15,713,316)	(431,124)	(16,144,440
22	Not become before Duccinions	F 200 000	22 274 640	20 5 41 10 4	(662 200)	16 002 221	15 400 511
33	Net Income before Provisions	5,266,184	23,274,919	28,541,104	(663,780)	16,093,291	15,429,511
	Loan Loss Reserve			F 100 00-			10101
34		5,133,097	-	5,133,097	1,940,146	-	1,940,146
35	Provision for Possible Losses on Investments and Securities	-	-	-	2,538	-	2,538
36	Provision for Possible Losses on Other Assets	3,702,114	-	3,702,114	(2,774,303)	-	(2,774,303
37	Total Provisions for Possible Losses	8,835,211	-	8,835,211	(831,619)	-	(831,619
		1					<u> </u>
38	Net Income before Taxes and Extraordinary Items	(3,569,026)	23,274,919	19,705,893	167,839	16,093,291	16,261,130
39	Taxation	1,569,665	-	1,569,665	-	-	-
40	Net Income after Taxation	(5,138,691)	23,274,919	18,136,228	167,839	16,093,291	16,261,130
41	Extraordinary Items	-	-	-	-	-	-
42	Net Income	(5,138,691)	23,274,919	18,136,228	167,839	16,093,291	16,261,130
		(2,200,031)	,-, 1,5 15	,,	207,033		,201,100

Date: 12/31/2018

Table 4

Table 4							in Lari	
N	On-balance sheet items per standardized regulatory report				Respective	ve period of the previous year		
	on building shoot items per standardized regulatory report	GEL	FX	Total	GEL	FX	Total	
1	Contingent Liabilities and Commitments	41,191,744	24,905,044	66,096,788	48,737,815	28,348,003	77,085,817	
1.1	Guarantees Issued	28,234,705	17,513,840	45,748,545	38,108,483	17,599,368	55,707,851	
1.2	Letters of credit Issued	1,904,634	1,051,538	2,956,172	1,204,000	438,561	1,642,561	
1.3	Undrawn loan commitments	11,052,405	3,877,193	14,929,598	9,425,332	9,187,438	18,612,770	
1.4	Other Contingent Liabilities	0	2,462,472	2,462,472	0	1,122,636	1,122,636	
2	Guarantees received as security for liabilities of the bank	0	2,462,472	2,462,472	0	0	0	
3	Assets pledged as security for liabilities of the bank	26,137,000	0	26,137,000	25,345,000	0	25,345,000	
3.1	Financial assets of the bank	26,137,000	0	26,137,000	25,345,000	0	25,345,000	
3.2	Non-financial assets of the bank	0	0	0	0	0	0	
4	Guaratees received as security for receivables of the bank	175,145,646	359,001,367	534,147,013	158,492,643	279,621,532	438,114,175	
4.1	Surety, joint liability	175,145,646	359,001,367	534,147,013	158,492,643	279,621,532	438,114,175	
4.2	Guarantees	0	0	0	0	0	0	
5	Assets pledged as security for receivables of the bank	563,863,859	766,525,367	1,330,389,226	478,447,205	599,512,662	1,077,959,867	
5.1	Cash	21,337,903	40,031,923	61,369,825	21,277,367	22,916,783	44,194,150	
5.2	Precious metals and stones	62,600,033	29,043,800	91,643,833	65,266,843	41,920,503	107,187,346	
5.3	Real Estate:	419,545,857	652,868,856	1,072,414,713	336,697,610	506,343,598	843,041,209	
5.3.1	Residential Property	273,598,601	303,173,404	576,772,004	189,311,687	246,749,780	436,061,467	
5.3.2	Commercial Property	88,617,969	262,339,837	350,957,806	104,925,588	211,446,315	316,371,903	
5.3.3	Complex Real Estate	8,554,408	11,936,320	20,490,728	7,691,202	10,537,304	18,228,506	
5.3.4	Land Parcel	33,768,456	53,190,528	86,958,984	23,678,325	34,840,614	58,518,940	
5.3.5	Other	15,006,424	22,228,767	37,235,192	11,090,808	2,769,585	13,860,392	
5.4	Movable Property	10,399,543	14,347,872	24,747,415	7,494,364	13,135,351	20,629,715	
5.5	Shares Pledged	0	0	0	0	0	0	
5.6	Securities	0	0	0	0	0	0	
5.7	Other	49,980,522	30,232,917	80,213,439	47,711,021	15,196,427	62,907,448	
6	Derivatives	44,296,039	41,567,598	85,863,637	32,878,312	32,513,965	65,392,276	
6.1	Receivables through FX contracts (except options)	44,296,039	0	44,296,039	32,878,312	0	32,878,312	
6.2	Payables through FX contracts (except options)	0	41,567,598	41,567,598	0	32,513,965	32,513,965	
6.3	Principal of interest rate contracts (except options)	0	0	0	0	0	0	
6.4	Options sold	0	0	0	0	0	0	
6.5	Options purchased	0	0	0	0	0	0	
6.6	Nominal value of potential receivables through other derivatives	0	0	0	0	0	0	
6.7	Nominal value of potential payables through other derivatives	0	0	0	0	0	0	
7	Receivables not recognized on-balance	0	0	0	0	0	0	
7.1	Principal of receivables derecognized during last 3 month	871,155	8,759,007	9,630,162	380,745	46,734	427,480	
7.2	Interest and penalty receivable not recognized on-balance or derecognized during last 3 month	1,545,959	6,068,256	7,614,215	1,554,017	7,610,901	9,164,918	
7.3	Principal of receivables derecognized during 5 years month (including last 3 month)	5,361,076	14,061,064	19,422,140	5,799,245	6,817,833	12,617,078	
7.4	Interest and penalty receivable not recognized on-balance or derecognized during last 5 years (including last 3 month)	41,860,599	69,544,076	111,404,675	45,781,242	54,037,737	99,818,979	
8	Non-cancelable operating lease	0	0	0	0	0	0	
8.1	Through indefinit term agreement	0	0	0	0	0	0	
8.2	Within one year	0	0	0	0	0	0	
8.3	From 1 to 2 years	0	0	0	0	0	0	
8.4	From 2 to 3 years	0	0	0	0	0	0	
8.5	From 3 to 4 years	0	0	0	0	0	0	
8.6	From 4 to 5 years	0	0	0	0	0	0	
8.7	More than 5 years	0	0	0	0	0	0	
9	Capital expenditure commitment	0	0	0	0	0	0	

Date: 12/31/2018

Table 5 Risk Weighted Assets in Lari

N		12/31/2018	9/30/2018
1	Risk Weighted Assets for Credit Risk	782,971,070	759,028,716
1.1	Balance sheet items	761,389,484	731,551,774
1.1.1	Including: amounts below the thresholds for deduction (subject to 250% risk weight)	0	0
1.2	Off-balance sheet items	20,750,234	26,726,304
1.3	Counterparty credit risk	831,352	750,638
2	Risk Weighted Assets for Market Risk	5,743,310	20,210,633
3	Risk Weighted Assets for Operational Risk	83,668,962	70,760,189
4	Total Risk Weighted Assets	872,383,343	849,999,538

Date: 12/31/2018

## Table 6 Information about supervisory board, directorate, beneficiary owners and shareholders

	Members of Supervisory Board	
1 H.H. Sheikh Nahaya	n Mabarak Al Nahayan (Chairman)	
2 H.E Sheikh Saif Moh	nammed Bin Buti Al Hamed (Deputy)	
3 Semi Edvard Adam F	Khalil (Member)	
4 Seiti Devdariani (Me	·	
5 Geert Roelof De Kor	·	
6 Adel Safwat Guirguis	s Rupaeil (Advisor)	
	Members of Board of Directors	
•	(Chief Executive Officer)	
2 Sophia Jugeli (Chief	Financial Officer)	
3 Teimuraz Abuladze (	(Chief Risks Officer)	
4 Vakhtang Khutsishv	ili (Chief Operating Officer)	
5 Zurab Azarashvili (C	Chief Commercial Officer)	
	List of Shareholders owning 1% and more of issued capital, indicating Sh	
·	in Mabarak Al Nahayan	
2 H.H. Sheikh Hamdar	in Mabarak Al Nahayan n Bin Zayed Al Nehayan	45% 20%
2 H.H. Sheikh Hamdar 3 H.H. Sheikh Mansoo	n Mabarak Al Nahayan n Bin Zayed Al Nehayan or Binzayed Binsultan Al-Nahyan	45%
2 H.H. Sheikh Hamdar 3 H.H. Sheikh Mansoo 4 H.E. Sheikh Mohame	n Mabarak Al Nahayan n Bin Zayed Al Nehayan or Binzayed Binsultan Al-Nahyan ed Butti Alhamed	45% 20%
2 H.H. Sheikh Hamdar 3 H.H. Sheikh Mansoo	n Mabarak Al Nahayan n Bin Zayed Al Nehayan or Binzayed Binsultan Al-Nahyan ed Butti Alhamed	459 209 159 159
2 H.H. Sheikh Hamdar 3 H.H. Sheikh Mansoo 4 H.E. Sheikh Moham 5 LTD "INVESTMENT	n Mabarak Al Nahayan n Bin Zayed Al Nehayan or Binzayed Binsultan Al-Nahyan ed Butti Alhamed	45% 20% 15% 15% 5%
2 H.H. Sheikh Hamdar 3 H.H. Sheikh Mansoo 4 H.E. Sheikh Mohame 5 LTD "INVESTMENT Lis 1 H.H. Sheikh Nahaya	In Mabarak Al Nahayan In Bin Zayed Al Nehayan In Bin Zayed Binsultan Al-Nahyan In Bin Zayed Binsultan Al-Nahyan In Bin Zayed Binsultan Al-Nahyan In TRADING GROUP" In Mabarak Al Nahayan	45% 20% 15% 15% 5% nore of shares
2 H.H. Sheikh Hamdar 3 H.H. Sheikh Mansoo 4 H.E. Sheikh Moham 5 LTD "INVESTMENT Lis 1 H.H. Sheikh Nahaya 2 H.H. Sheikh Hamdar	In Mabarak Al Nahayan In Bin Zayed Al Nehayan In Bin Zayed Binsultan Al-Nahyan In Bin Zayed Al Nehayan In Bin Zayed Al Nehayan	45% 20% 15% 15% 5% nore of shares
2 H.H. Sheikh Hamdar 3 H.H. Sheikh Mansoo 4 H.E. Sheikh Moham 5 LTD "INVESTMENT Lis 1 H.H. Sheikh Nahaya 2 H.H. Sheikh Hamdar	In Mabarak Al Nahayan In Bin Zayed Al Nehayan In Bin Zayed Binsultan Al-Nahyan In Bin Zayed Binsultan Al-Nahyan In Bin Zayed Binsultan Al-Nahyan In TRADING GROUP" In Mabarak Al Nahayan	45% 20% 15% 15% 5%

Date: 12/31/2018

Table 7 Linkages between financial statement assets and balance sheet items subject to credit risk weighting

		a	b	С
			Carrying value	es of items
	Account name of standardazed supervisory balance sheet item	Carrying values as reported in published stand-alone financial statements per local accounting rules	Not subject to capital requirements or subject to deduction from capital	Subject to credit risk weighting
1	Cash	32,080,145	0	32,080,145
2	Due from NBG	128,571,038	0	128,571,038
3	Due from Banks	24,742,046	0	24,742,046
4	Dealing Securities	0	0	0
5	Investment Securities	55,491,623	0	55,491,623
6.1	Loans	696,745,954	0	696,745,954
6.2	Less: Loan Loss Reserves	-37,599,018	0	-37,599,018
6	Net Loans	659,146,935	0	659,146,935
7	Accrued Interest and Dividends Receivable	5,409,167	0	5,409,167
8	Other Real Estate Owned & Repossessed Assets	760,654	0	760,654
9	Equity Investments	0	0	0
10	Fixed Assets and Intangible Assets	39,735,120	23,115,177	16,619,943
11	Other Assets	4,282,158	0	4,282,158
	Total exposures subject to credit risk weighting before adjustments	950,218,886	23,115,177	927,103,709

12/31/2018 Date:

Table 8	Differences between carrying values per standardized balance sheet used for regulatory reporting purposes and the exposure amount:	in Lari
1	Total carrying value of balance sheet items subject to credit risk weighting before adjustments	927,103,709
2.1	Nominal values of off-balance sheet items subject to credit risk weighting	63,128,328
2.2	Nominal values of off-balance sheet items subject to counterparty credit risk weighting	41,567,598
3	Total nominal values of on-balance and off-balance sheet items before any adjustments used for credit risk weighting purposes	1,031,799,635
4	Effect of provisioning rules used for capital adequacy purposes	11,994,564
5.1	Effect of credit conversion factor of off-balance sheet items related to credit risk framework	(29,617,079)
5.2	Effect of credit conversion factor of off-balance sheet items related to counterparty credit risk framework (table CCR)	(40,736,246)
6	Effect of other adjustments	-
7	Total exposures subject to credit risk weighting	973,440,874

Date: 12/31/2018

Table 9 Regulatory capital

N	regulatory capital	in Lari
1	Common Equity Tier 1 capital before regulatory adjustments	127,716,732
2	Common Equity fren Leginar before regulatory adjustments  Common shares that comply with the criteria for Common Equity Tier 1	121,372,000
3	Stock surplus (share premium) of common share that meets the criteria of Common Equity Tier 1	121,372,000
4	Stock surpus graine premium) or common strate trial meets the criteria or common Equity Her 1  Accumulated other comprehensive income	
5	Accumulated other completensive income  Other disclosed reserves  Serves	-
6	Unier usciuser userves Retained earnings (loss)	0.044.700
		6,344,732
7	Regulatory Adjustments of Common Equity Tier 1 capital	23,115,177
8	Revaluation reserves on assets	-
9	Accumulated unrealized revaluation gains on assets through profit and loss to the extent that they exceed accumulated unrealized revaluation losses through profit and loss	-
10	Intangible assets	23,115,177
11	Shortfall of the stock of provisions to the provisions based on the Asset Classification	-
12	Investments in own shares	-
13	Reciprocal cross holdings in the capital of commercial banks, insurance entities and other financial institutions	-
14	Cash flow hedge reserve	
15	Deferred tax assets not subject to the threshold deduction (net of related tax liability)	
16	Significant investments in the common equity tier 1 capital (that are not common shares) of commercial banks, insurance entities and other financial institutions that are	-
	outside the scope of regulatory consolidation	
17	Holdings of equity and other participations constituting more than 10% of the share capital of other commercial entities	-
18	Significant investments in the common shares of commercial banks, insurance entities and other financial institutions (amount above 10% limit)	-
19	Investments in the capital of commercial banks, insurance entities and other financial institutions where the bank does not own more than 10% of the issued share capital (amount above 10% limit)	-
20	Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability)	-
21	The amount of significant Investments and Deferred Tax Assets which exceed 15% of common equity tier 1	
22	Regulatory adjustments applied to Common Equity Tier 1 resulting from shortfall of Tier 1 and Tier 2 capital to deduct investments	
23	Common Equity Tier 1	104,601,555
	Similar Equity 101.	10 1,00 1,000
24	Additional tier 1 capital before regulatory adjustments	
25	Instruments that comply with the criteria for Additional tier 1 capital	
26	Institutions with the crimpy and the control of successful and the control of the	
27	Including: instruments classified as liabilities under the relevant accounting standards	
28	Stock surplus (share premium) that meet the criteria for Additional Tier 1 capital	
29	Stock surplus (sinate premium) mat meter the criteria and reduction many surplus (sinate premium) mat meter the criteria and reduction many surplus (sinate premium) mat meter the criteria and reduction many surplus (sinate premium) mat meter the criteria and reduction many surplus (sinate premium) mat meter the criteria and reduction many surplus (sinate premium) mat meter the criteria and reduction many surplus (sinate premium) mat meter the criteria and reduction many surplus (sinate premium) mat meter the criteria and reduction many surplus (sinate premium) mat meter the criteria and reduction many surplus (sinate premium) mat meter the criteria and reduction many surplus (sinate premium) mat meter the criteria and reduction many surplus (sinate premium) mat meter the criteria and reduction many surplus (sinate premium) mat meter the criteria and reduction many surplus (sinate premium) mat meter the criteria and reduction many surplus (sinate premium) mat meter the criteria and reduction many surplus (sinate premium) mat meter the criteria and reduction many surplus (sinate premium) mat meter the criteria and reduction many surplus (sinate premium) mat meter the criteria and sinate premium many surplus (sinate premium) mat meter the criteria and sinate premium many surplus (sinate premium) many surplus	
30	Investments in own Additional Tier 1 instruments	
31	Investments in our Additional Tier Linstuments Reciprocal cross-holdings in Additional Tier Linstuments	
	Significant investments in the Additional Tier 1 instruments  Significant investments in the Additional Tier 1 capital (that are not common shares) of commercial banks, insurance entities and other financial institutions	
32		
33	Investments in the capital of commercial banks, insurance entities and other financial institutions where the bank does not own more than 10% of the issued share	-
	capital (amount above 10% limit)	
34	Regulatory adjustments applied to Additional Tier 1 resulting from shortfall of Tier 2 capital to deduct investments	-
35	Additional Tier 1 Capital	-
36	Tier 2 capital before regulatory adjustments	51,810,859
37	Instruments that comply with the criteria for Tier 2 capital	42.023.721
38	Stock surplus (share premium) that meet the criteria for Tier 2 capital	
39	General reserves, limited to a maximum of 1.25% of the bank's credit risk-weighted exposures	9,787,138
40	Regulatory Adjustments of Tier 2 Capital	
41	regulatory Augustinents on Ties 2 capital  Investments in own shares that meet the criteria for Tier 2 capital	
42	investments in own strates that meet the orienta for her 2 capital  Reciprocal cross-holdings in Tier 2 capital	-
43	Reciprocal curves in the 12 capital (that are not common shares) of commercial banks, insurance entities and other financial institutions	
	Significant investments in the replaced function of the common shares of c	
44	capital (amount above 10% limit)	
45	Tier 2 Capital	51,810,859

Date: 12/31/2018

Table 9.1 Capital Adequacy Requirements

		Minimum Requirements	Ratios	Amounts (GEL)
1		Pillar 1 Requirements		
	1.1	Minimum CET1 Requirement	4.50%	39,257,250
	1.2	Minimum Tier 1 Requirement	6.00%	52,343,001
	1.3	Minimum Regulatory Capital Requirement	8.00%	69,790,667
2		Combined Buffer		
	2.1	Capital Conservation Buffer	2.50%	21,809,584
	2.2	Countercyclical Buffer	0.00%	-
	2.3	Systemic Risk Buffer	0.00%	-
3		Pillar 2 Requirements		
	3.1	CET1 Pillar 2 Requirement	2.14%	18,709,037
	3.2	Tier 1 Pillar2 Requirement	2.87%	25,023,518
	3.3	Regulatory capital Pillar 2 Requirement	6.95%	60,655,691
		Total Requirements	Ratios	Amounts (GEL)
4		CET1	9.14%	79,775,871
5		Tier 1	11.37%	99,176,102
6		Total regulatory Capital	17.45%	152,255,942

Bank: Terabank Date:

Date: 12/31/2018

Table 10 Reconcilation of balance sheet to regulatory capital in Lari

Table TO	Reconcilation of balance sheet to regulatory capital		III L
N	On-balance sheet items per standardized regulatory report	Carrying values as reported in published stand-alone financial statements per local accounting rules	linkage to capital table
1	Cash	32,080,145	
2	Due from NBG	128,571,038	
3	Due from Banks	24,742,046	
4	Dealing Securities	0	
5	Investment Securities	55,491,623	
6.1	Loans	696,745,954	
6.2	Less: Loan Loss Reserves	-37,599,018	
6	Net Loans	659,146,935	
7	Accrued Interest and Dividends Receivable	5,409,167	
8	Other Real Estate Owned & Repossessed Assets	760,654	
9	Equity Investments	0	
10	Fixed Assets and Intangible Assets	39,735,120	
10.1	Of which intangible assets	23,115,177	table 9 (Capital), N10
11	Other Assets	4,282,158	
12	Total assets	950,218,886	
13	Due to Banks	225,343	
14	Current (Accounts) Deposits	201,619,626	
15	Demand Deposits	214,133,021	
16	Time Deposits	266,892,249	
17	Own Debt Securities	0	
18	Borrowings	70,904,197	
19	Accrued Interest and Dividends Payable	3,669,416	
20	Other Liabilities	19,018,857	
21	Subordinated Debentures	46,039,446	
21.1	Of which tier II capital qualifying instruments	42,023,721	
22	Total liabilities	822,502,155	
23	Common Stock	121,372,000	
24	Preferred Stock	0	
25	Less: Repurchased Shares	0	
26	Share Premium	0	
27	General Reserves	0	
28	Retained Earnings	6,344,732	
29	Asset Revaluation Reserves	0	
30	Total Equity Capital	127.716.732	

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Table 11 Credit Risk Weighted Exposures

Table 11 (On-balance items and off-balance items after credit conversion factor)																	
	a	Ь	c	ď	e	f	8	h	i	j	k		Е	n	0	Р	q
Risk weights																	
	09		20	6		35%	50	96	75	%	10	0%	15	0%		250%	
																	Risk Weighted Exposures before Credit
					On-										On-	Т	Risk Mitigation
	On-balance sheet	Off-balance	On-balance sheet	Off-balance	balance	Off-balance	On-balance sheet	Off-halance	On-balance sheet	Off-balance	On-halance sheet	Off-balance sheet	On-balance	Off-balance	halance	Off-balance	
	amount	sheet amount	amount	sheet amount	sheet	sheet amount	amount	sheet amount	amount	sheet amount	amount	amount	sheet amount			sheet amoun	
Exposure classes	-				amount										amount		
<ol> <li>Claims or contingent claims on central governments or central banks</li> </ol>	71,627,390										114,435,757						114,435,757
2 Claims or contingent claims on regional governments or local authorities	-	-			-	-		-		-	-		-	-	-		-
3 Claims or contingent claims on public sector entities	-				-												-
4 Claims or contingent claims on multilateral development banks	-	-			-	-											
5 Claims or contingent claims on international organizations/institutions	-	-			-	-									-	-	-
6 Claims or contingent claims on commercial banks	-		19,879,467		-		4,518,559				344,020						6,579,193
7 Claims or continoent claims on corporates	-	-			-	-		-		-	326,011,315	26,305,709	-	-	-		352,317,023
8 Retail claims or contingent retail claims	-	-			-	-			205,200,799	7,205,540					-	-	159,304,754
9 Claims or contingent claims secured by mortgages on residential property	-	-		-	-	-	-	-	-					-	-	-	-
10 Past due items	-	-			-	-					16,130,838		996,423		-	-	17,625,472
11 Items belonging to regulatory high-risk categories	-	-			-	-					87.644.214		39.169.241		-	-	146.398.076
12 Short-term claims on commercial banks and corporates	-				-									-			
13 Claims in the form of collective investment undertakings ('ClU')	-	-			-	-			-				-	-	-	-	-
14 Other items	32,067,362	-	12,783	-	-	-		-			21,060,106			-			21,062,662
Total	103,694,753	-	19,892,250		-	-	4,518,559	-	205,200,799	7,205,540	565,626,250	26,305,709	40,165,664				817,722,938

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Table 12 Credit Risk Mitigation																	Total Credit Risk Mitigation -		in L
	Funded Credit Protection								Unfunded Credit Protection										
	Uncusarios arrest	Casin on deposit with,	Debt securees assued by centre	Lieut securities issued by regione	Debt securees assued by other	Dept securoes with a snot-	Equation or conventions	Destrains gots button or	Diede securities	Units in	Certifie governments or megionie governments	Municipatrial	Programmerrasi	Public sector entities	Commercial banks	Other corporate entities that have a credit	On-balance sheet	- Off-balance sheet	Mitigation
<ol> <li>Claims or contingent claims on central governments or central banks</li> </ol>						_											-		
2 Claims or contingent claims on regional governments or local authorities						_											-		
3 Claims or contingent claims on public sector entities			_	-		_				-						-	-		
4 Claims or contingent claims on multilateral development banks			-	-													-		
5 Claims or contingent claims on international organizations/institutions			-	-													-		
6 Claims or contingent claims on commercial banks			-	-													-		
7 Claims or contingent claims on corporates		31.050.619		-	-	-											21.035.201	10.015.418	31,050.6
8 Retail claims or contingent retail claims		4.527.197		-	-	-											3.582.985	944.212	4.527.19
9 Claims or contingent claims secured by mortgages on residential property																			
10 Past due items		5.404	-	-													5.404		5.40
11 Items belonging to regulatory high-risk categories			-	-													-		
12 Short-term claims on commercial banks and corporates			-		-														
13 Claims in the form of collective investment undertakings			-		-														
14 Other items			-		-														
Total		35 583 220															24 823 590	10.959.630	35.583.23

Date: 12/31/2018

Table 13 Standardized approach - Effect of credit risk mitigation

	a	b	С	d	e	f
		Off-balance	sheet exposures			
	On-balance sheet	Off-balance sheet	Off-balance sheet	RWA before Credit	RWA post Credit Risk	RWA Density
	exposures	exposures -	exposures post CCF	Risk Mitigation	Mitigation	f=e/(a+c)
Asset Classes		Nominal value	- 1			
1 Claims or contingent claims on central governments or central banks	186,063,148	-	-	114,435,757	114,435,757	62%
2 Claims or contingent claims on regional governments or local authorities	-	-	-	-	-	
3 Claims or contingent claims on public sector entities	-	-	-	-	-	
4 Claims or contingent claims on multilateral development banks	-	-	-	-	-	
5 Claims or contingent claims on international organizations/institutions	-	-	-	-	-	
6 Claims or contingent claims on commercial banks	24,742,046	-	-	6,579,193	6,579,193	27%
7 Claims or contingent claims on corporates	326,011,315	48,529,459	26,305,709	352,317,023	321,266,404	91%
8 Retail claims or contingent retail claims	205,200,799	14,598,869	7,205,540	159,304,754	154,777,557	73%
9 Claims or contingent claims secured by mortgages on residential property	-	-	-	-	-	
10 Past due items	17,127,261	-	-	17,625,472	17,620,068	103%
11 Items belonging to regulatory high-risk categories	126,813,455	-	-	146,398,076	146,398,076	115%
12 Short-term claims on commercial banks and corporates	-	-	-	-	-	
13 Claims in the form of collective investment undertakings ('CIU')	-	-	-	-	-	•
14 Other items	53,140,251	-	-	21,062,662	21,062,662	40%
Total	939,098,274	63,128,328	33,511,249	817,722,938	782,139,718	80%

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Table 14 Liquidity Coverage Ratio

Table 14	Liquidity Coverage Ratio									
		Total unwe	eighted value (daily	y average)		ted values accordir odology* (daily ave	•		ted values accordi odology (daily ave	
		GEL	FX	Total	GEL	FX	Total			
<b>High-quality</b>	liquid assets				•					
1	Total HQLA				54,179,067	123,889,222	178,068,289	50,802,575	131,046,633	181,849,207
Cash outflow	rs									
2	Retail deposits	53,178,042	207,869,248	261,047,290	8,688,647	37,898,705	46,587,353	2,296,992	9,401,462	11,698,455
3	Unsecured wholesale funding	178,563,317	303,729,574	482,292,891	41,087,027	81,105,152	122,192,179	37,153,344	63,586,777	100,740,121
4	Secured wholesale funding	28,142,857		28,142,857		-		- [		-
5	Outflows related to off-balance sheet obligations and net short position of derivative exposures	42,222,148	28,727,559	70,949,707	5,702,302	3,382,339	9,084,640	2,330,116	1,562,761	3,892,877
6	Other contractual funding obligations	2,411,698	2,022,598	4,434,296		-		- ]		-
7	Other contingent funding obligations	2,993,965	6,226,152	9,220,117	1,394,875	3,395,833	4,790,707	1,394,875	3,395,833	4,790,707
8	TOTAL CASH OUTFLOWS	307,512,027	548,575,131	856,087,158	56,872,850	125,782,028	182,654,879	43,175,326	77,946,833	121,122,159
Cash inflows										
9	Secured lending (eg reverse repos)		-	-	-	-	-	-		-
10	Inflows from fully performing exposures	235,730,828	379,595,399	615,326,227	20,450,545	14,994,467	35,445,012	23,827,037	35,205,498	59,032,535
11	Other cash inflows	1,501,386	604,294	2,105,680	169,863	562,917	732,780	169,863	562,917	732,780
12	TOTAL CASH INFLOWS	237,232,214	380,199,693	617,431,907	20,620,408	15,557,383	36,177,791	23,996,900	35,768,415	59,765,315
					Total value accor	rding to NBG's met	hodology* (with	Total value accor	rding to Basel met	hodology (with
					ļ	limits)		1	limits)	
13	Total HQLA				54,179,067	123,889,222	178,068,289	50,802,575	131,046,633	181,849,207
14	Net cash outflow				36,252,443	110,224,645	146,477,088	19,178,426	42,178,418	61,356,845
15	Liquidity coverage ratio (%)				149%	112%	122%	265%	311%	296%

<sup>\*</sup> Commercial banks are required to comply with the limits by coefficients calculated according to NBG's methodology. The numbers calculated within Basel framework are given for illustratory purposes.

Terabank

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Table 13	Counterparty credit risk												
		а	b	С	d	e	f	g	h	i	j	k	1
		Nominal amount	Percentage	Exposure value	0%	20%	35%	50%	75%	100%	150%	250%	Counterparty Credit Risk Weighted Exposures
1	FX contracts	41,567,598		831,352	0	0	0	0	0	831,352	0	0	831,352
1.1	Maturity less than 1 year	41,567,598	2.0%	831,352	0	0	0	0	0	831,352	0	0	831,352
1.2	Maturity from 1 year up to 2 years	0	5.0%	0	0	0	0	0	0	0	0	0	0
1.3	Maturity from 2 years up to 3 years	0	8.0%	0	0	0	0	0	0	0	0	0	0
1.4	Maturity from 3 years up to 4 years	0	11.0%	0	0	0	0	0	0	0	0	0	0
1.5	Maturity from 4 years up to 5 years	0	14.0%	0	0	0	0	0	0	0	0	0	0
1.6	Maturity over 5 years	0			0	0	0	0	0	0	0	0	0
2	Interest rate contracts	0		0	0	0	0	0	0	0	0	0	0
2.1	Maturity less than 1 year	0	0.5%	0	0	0	0	0	0	0	0	0	0
2.2	Maturity from 1 year up to 2 years	0	1.0%	0	0	0	0	0	0	0	0	0	0
2.3	Maturity from 2 years up to 3 years	0	2.0%	0	0	0	0	0	0	0	0	0	0
2.4	Maturity from 3 years up to 4 years	0	3.0%	0	0	0	0	0	0	0	0	0	0
2.5	Maturity from 4 years up to 5 years	0	4.0%	0	0	0	0	0	0	0	0	0	0
2.6	Maturity over 5 years	0			0	0	0	0	0	0	0	0	0
	Total	41,567,598		831,352	0	0	0	0	0	831,352	0	0	831,352

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Table 15.1 Leverage Ratio

1 able 15.1	Leverage Ratio	
On-balance	sheet exposures (excluding derivatives and SFTs)	
1	On-balance sheet items (excluding derivatives, SFTs and fiduciary assets, but including collateral)	950,218,887
2	(Asset amounts deducted in determining Tier 1 capital)	(23,115,177)
3	Total on-balance sheet exposures (excluding derivatives, SFTs and fiduciary assets) (sum of lines 1 and 2)	927,103,710
Derivative e	xposures	
4	Replacement cost associated with <i>all</i> derivatives transactions (ie net of eligible cash variation margin)	-
5	Add-on amounts for PFE associated with all derivatives transactions (mark-to-market met	-
EU-5a	Exposure determined under Original Exposure Method	831,352
6	Gross-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the applicable accounting framework	-
7	(Deductions of receivables assets for cash variation margin provided in derivatives transac	-
8	(Exempted CCP leg of client-cleared trade exposures)	-
9	Adjusted effective notional amount of written credit derivatives	-
10	(Adjusted effective notional offsets and add-on deductions for written credit derivatives)	-
11	Total derivative exposures (sum of lines 4 to 10)	831,352
Securities fin	ancing transaction exposures	
12	Gross SFT assets (with no recognition of netting), after adjusting for sales accounting transactions	-
13	(Netted amounts of cash payables and cash receivables of gross SFT assets)	-
14	Counterparty credit risk exposure for SFT assets	-
EU-14a	Derogation for SFTs: Counterparty credit risk exposure in accordance with Article 429b (4) and 222 of Regulation (EU) No 575/2013	-
15	Agent transaction exposures	-
EU-15a	(Exempted CCP leg of client-cleared SFT exposure)	-
16	Total securities financing transaction exposures (sum of lines 12 to 15a)	-
Other off-ba	lance sheet exposures	
17	Off-balance sheet exposures at gross notional amount	63,128,328
18	(Adjustments for conversion to credit equivalent amounts)	(29,617,079)
19	Other off-balance sheet exposures (sum of lines 17 to 18)	33,511,249
Exempted e	xposures in accordance with CRR Article 429 (7) and (14) (on and off balance s	heet)
EU-19a	(Exemption of intragroup exposures (solo basis) in accordance with Article 429(7) of Regulation (EU) No 575/2013 (on and off balance sheet))	-
EU-19b	(Exposures exempted in accordance with Article 429 (14) of Regulation (EU) No 575/2013 (on and off balance sheet))	
Capital and	total exposures	
20	Tier 1 capital	104,601,555
21	Total leverage ratio exposures (sum of lines 3, 11, 16, 19, EU-19a and EU-19t	961,446,310
Leverage ra	tio	
22	Leverage ratio	10.88%
Choice on to	ransitional arrangements and amount of derecognised fiduciary items	
EU-23	Choice on transitional arrangements for the definition of the capital measure	-
EU-24	Amount of derecognised fiduciary items in accordance with Article 429(11) of Regulation (EU) NO 575/2013	-