sheet N2

Bank: JSC "Terabank"

Date: 31-Mar-17

Income Statement *

Reporting Period Respective period of the previous year N GEI FΧ FX Interest Income 1 Interest Income from Bank's "Nostro" and Deposit Acc 190 623 189.574 178.270 4 006 182 276 5.006.950 6.244.389 8,482,829 2 Interest Income from Loans 7,260,618 12,267,568 14,727,218 2.1 from the Interbank Loans 0 0 2.2 from the Retail or Service Sector Loans 1,052,521 2,523,994 3,576,514 1,316,047 1,418,063 2,734,109 2.3 from the Energy Sector Loans 11,348 11,348 7,195 0 7,195 2.4 from the Agriculture and Forestry Sector Loans 171 655 206 885 378 540 141 981 89 073 231 053 2.5 from the Construction Sector Loans 188,078 774,908 962,987 302,080 146,178 448,258 2.6 from the Mining and Mineral Processing Sector Loans 0 0 0 0 0 from the Transportation or Communications Sector Loans 904 4,562 5,466 976 3,789 4,765 2.8 from Individuals Loans 2.654.541 1.780.465 4.435.006 3.162.544 1.768.304 4 930 848 2.9 from Other Sectors Loans 927,904 1,969,804 2,897,707 1,313,567 5,057,423 6,370,990 Fees/penalties income from loans to customers 301,688 273,056 574,744 280,454 264,710 545,163 4 Interest and Discount Income from Securities 774,986 795,314 795,314 774,986 5 Other Interest Income 197 049 47 734 244,783 111 530 45 960 157,489 7.580.358 Total Interest Income 6.491.624 14.071.982 7.589.628 8,797,504 16,387,132 Interest Expense Interest Paid on Demand Deposits 1,836,659 1,085,473 2,922,132 2,766,785 680,809 3,447,594 2,346,350 Interest Paid on Time Deposits 1,161,981 1,903,321 3,065,302 2,553,062 4,899,412 Interest Paid on Banks Deposits 9 33,129 238 33,366 44,614 132,730 177,344 10 Interest Paid on Own Debt Securities 0 0 0 0 0 0 337,620 1,179,063 291,636 1,044,203 1,335,839 11 Interest Paid on Other Borrowings 841,443 12 Other Interest Expenses 0 0 13 Total Interest Expense 3,369,389 3,830,475 7,199,864 5,449,385 4,410,804 9,860,189 14 Net Interest Incom 3,122,235 3,749,883 6,872,119 2,140,243 4,386,700 6,526,943 Non-Interest Income 732,886 15 Net Fee and Commission Income 673,482 254,246 927,728 595,420 137,466 ##### Fee and Commission Income 1,061,889 921,637 1,983,527 952,948 694,989 1,647,937 ##### Fee and Commission Expense 388,407 667,392 1,055,799 357,527 557,523 915,050 16 Dividend Income 0 0 0 0 0 0 17 Gain (Loss) from Dealing Securities 0 0 0 0 0 0 Gain (Loss) from Investment Securities 0 0 0 0 19 Gain (Loss) from Foreign Exchange Trading 978,577 978,577 772,771 0 20 Gain (Loss) from Foreign Exchange Translation 0 (1.083.717 540.792 0 540.792 493,632 493,632 21 Gain (Loss) on Sales of Fixed Assets 276 0 276 0 2,750 140,543 143,293 7,067 22 Non-Interest Income from other Banking Operations 7,067 3,759 3,974 Other Non-Interest Income 216 1,442 28 1,469 144.560 24 Total Non-Interest Income 575.127 395.005 970.132 2.404.056 2.548.616 Non-Interest Expenses 25 Non-Interest Expenses from other Banking Operations 111,230 195,717 122,954 132,311 84,487 9,357 26 Bank Development, Consultation and Marketing Expenses 343,290 4,352 347,642 278,765 0 278,765 Personnel Expenses 2,504,786 2,504,786 2,385,165 0 2,385,165 1,234 1,077,269 28 Operating Costs of Fixed Assets 0 1,234 3,923 0 3,923 1,077,269 0 29 Depreciation Expense 0 967,370 967,370 30 Other Non-Interest Expenses 1,421,750 8,768 1,430,519 1,153,877 0 1,153,877 31 Total Non-Interest Expenses 5,459,560 97,607 9,357 5,557,167 4,912,054 4,921,411 32 Net Non-Interest Income 297,398 135,203 4,047,281 4,521,904 33 Net Income before Provisions (1,762,197)2,285,084 (367,755)4,154,149 34 Loan Loss Reserve 1,814,381 1,814,381 35 Provision for Possible Losses on Investments and Securities 0 0 Х 0 779,957 779,957 1,060,464 1,060,464 36 Provision for Possible Losses on Other Assets Х 37 Total Provisions for Possible Losses 0 0 2,874,845 2,874,845 38 Net Income before Taxes and Extraordinary Items 1,390,068 4,047,281 5,437,349 4,521,904 1,279,304 39 Taxation 0 0 n 0 n 0 4.047.281 4.521.904 40 Net Income after Taxation 1.390.068 5.437.349 (3.242.600) 1.279.304 41 Extraordinary Items 0 0 0 0 0 42 Net Income 1,390,068 5,437,349 4,521,904 1,279,304 4,047,281

Non-audited data presented in accordance of the regulations of NBG